



## Estimating Discharge Time of Cargo Units – A Case of Ro-Ro Shipping

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# Estimating Discharge Time of Cargo Units

## – A Case of Ro-Ro Shipping

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**Abstract.** In Europe the Ro-Ro shipping is a very dominant form of freight transport. A major pain point for both costumers and the Ro-Ro business is that most customers are not able to know the exact time when their trailers will be available for pick-up on the terminal. This results in lower customer satisfaction, terminal congestion at the gate and the surrounding road network, and less efficient yard space utilization.

In this paper we have in collaboration with a European short sea Ro-Ro shipping company identified the unloading time problem in Ro-Ro shipping, developed a module-based framework using statistical analysis for estimating the discharge time, namely the pick-up time of the individual trailers for customers, evaluated the accuracy of the methods on data collected from actual unloading cases, and compared the results with different time windows. The study shows promising results within an-hour time window and a system informing customers of available pick-up time for individual trailers is being developed by the collaborating company based on the results in this study.

**Keywords:** Discharge Time Estimation, Short Sea Shipping, Terminal Congestion, Integrated Logistics Chain, Industry Implementation.

## 1 Introduction

Roll-on/ Roll-off (Ro-Ro) shipping is a large part of the maritime freight transport of coastal communities and also deep sea due to the versatility of most Ro-Ro vessels. In Europe the Ro-Ro shipping is very dominant due to the extensive coastal line compared to the landmass of Northern and Western Europe. The fact that the landmass of Western Europe consists of a large amount of peninsulas makes the short-sea Ro-Ro shipping an attractive alternative to land based transport and in some cases such as the British Isles there does not exist a land based alternative. Ro-Ro vessels consist of two major types: Deep-sea going Ro-Ro vessels which are commonly car carriers traveling across continents, and short-sea Ro-Ro vessels that transport mostly trailers and heterogeneous cargo sometimes with a mixture of passengers as well. The short-sea vessels are in

Europe strongly present between countries separated by sea but located closer to each other such as the North Sea, Baltic Sea and Mediterranean areas. The short-sea Ro-Ro shipping operate on a fixed schedule servicing most often just two ports although in rare occasions the routes can contain from 3 to 10 port calls.

Ro-Ro shipping transporting trailers and some general cargo is a very dominant freight transport form for short-sea shipping in Europe. For Ro-Ro vessels it is important to remain competitive and one of the main competitors to Ro-Ro shipping is road transportation. Therefore, it is important to deliver a timely service for the customer, however speeding up the vessels will increase the bunker consumption significantly. Increasing the bunker consumption is both costly and also not applicable with the International Maritime Organization (IMO) announced goals for reducing CO<sub>2</sub> emission in maritime transportation with 50% by 2050.

European Commission also has a focus on enhancing the further development of Short Sea Shipping (SSS) through three actions, one of which is integration of SSS in full logistics chains [1]. The integration includes among others the loading and unloading of Ro-Ro vessels. The unloading and loading of Ro-Ro vessels can take up to 15 hours thus leaving a large time interval for the first trailer available for pick-up to the last one available. Lack of information can result in customers' trucks waiting around at the terminal for hours for a trailer or terminal congestion caused by trailers taking up the limited terminal space for a long time.

## 2 Background

Today the information about trailers availability for pick up is very often released after the unloading of all cargo. In order to increase customer satisfaction without increasing operational costs, one option is to provide customers with the unloading time for their trailer or general cargo so that they do not have to wait for the unloading of all cargo before retrieving it, thus optimizing their cargo logistics chain. Being able to provide customers with this information also reduces the congestion at the gate and the surrounding road network as customers are not arriving to the terminal to pick-up their trailer all at the same time. Meanwhile, less 'turnaround' time of trailers in the terminal means a better utilization of the yard with more throughput.

Many efforts have been made on improving terminal congestions in relation to truck arrivals, primarily on container terminals and very few when it comes to the Ro-Ro sector. One of the biggest contributors to terminal congestion is the unpredictability of truck arrival time to pick up the cargo, which is essential to resource allocation regarding landside operations of terminals. For container terminals, research on improving efficiency of drayage operations has been done through implementing Truck Appointment System (TAS), gate extended hours and pricing policies to control truck arrival rates [2]. With a focus on TAS, truck-related port emission, turn-around time, congestion and air pollution have been studied extensively [3, 4]. Furthermore, there are some studies on optimizing TAS [5–7]. Phan and Kim studied the negotiations of truck arrival time among trucking companies and terminal [8]. Reinhardt et al. studied the inland

transport of containers connecting customers and terminals [9, 10]. For the Ro-Ro terminal, however, very few can be found and existing ones are primarily focused on simulation for terminal capacity and operations as decision support [11–16].

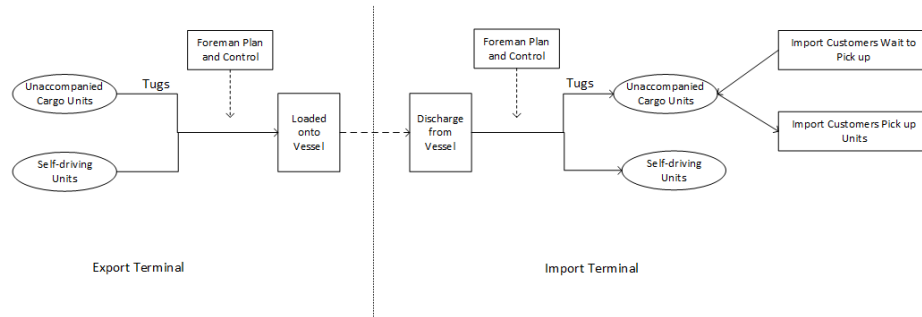
If we zoom out and consider the overall flow of logistics operations related, it is clear to see that most research has been focused on the last part of the operations namely the TAS and truck arrivals, which highly depend on the discharge time of cargoes given that the arrival of the vessel is on schedule. The discharge time of cargoes, which is essential to TAS and truck arrival management, is however overlooked in the research for both container and Ro-Ro sectors.

In this paper we have in collaboration with a European short sea Ro-Ro shipping company identified the unloading time problem in Ro-Ro shipping, developed a module-based framework for estimating the time available for customers' pick-up of individual trailers, evaluated the accuracy of the methods on data collected from actual unloading cases, and compared the results with different time windows. The study shows promising results within an-hour time window and a system informing customers of the time available for pick-up of individual trailers is being developed by the collaborating company based on the results from this study.

The remainder of this paper continues with defining the discharge time problem of Ro-Ro vessels in section 3, followed by a description of the framework structure in section 4. In section 5, we present a case study and discuss the results. Finally, we conclude the paper and point out directions for relevant future research.

### 3 Problem Description

The Ro-Ro cargo unit discharge time problem is a challenge involving various stakeholders of the cargo logistics chain, as shown in **Fig. 1**. A cargo can be either unaccompanied or accompanied depending on if there is a driver travelling with the cargo. Unaccompanied cargo requires tugs in order to be placed on/off board. All cargo are loaded under the instruction of a dispatcher (or foreman), who manually creates an overall stowage plan and controls cargo flows in an import/export terminal. When a vessel arrives at a terminal, a local dispatcher plans the discharge of the vessel for both types of cargo. Once all the cargo is discharged from the vessel and onto the terminal, in the case of unaccompanied cargo, import customers are able to pick their cargo up and complete the rest of the logistics chain. One of the pain points for both terminals and customers is that the import customers do not have information of the available pick-up time for their cargo in advance.



**Fig. 1.** Ro-Ro Cargo Logistics Chain at Terminal

Different unit types require a different amount of time to be fastened to or be released from the vessel. For example, it's faster to lock / unlock the trestles attached to standard trailers, whereas mafis and cassettes require longer time due to their special operational requirements (heavy weight, gooseneck, transliifter, lashing etc.)

Besides general cargo, hazardous cargo, refrigerated cargo, livestock, bulk can also be transported. They have dedicated zones or warehouses where they are supposed to be discharged to inside the terminal. Refrigerated cargo must be plugged in, therefore the area where they are stored in the terminal is usually on the edge or furthest away. Same goes for bulk cargo, like steel and wood. Hence the lead time is much longer for the above mentioned cargo, compared to standard trailers.

Where the unit is loaded onboard a vessel also influences the discharge time because first of all, the unit can only be discharged when all units which stand in front of it are discharged in order to make a path out. Moreover it requires more time to travel to the weather deck, which is the top deck of the vessel, than the time required to pick up a trailer on main deck. Therefore, it is the relative position of a unit on a deck and the deck that determines the discharge time.

When a vessel arrives at a terminal, it takes some time to set up the ramp and arrange tug masters before discharging the first unit. If the vessel is early or late according to the schedule, it will have an impact on the exact time when units is being discharged, and in the case where multiple vessels are arrive in a time slot it will also have an impact on the schedule of the tug usage .

Tug availability is one of the most important factor that determines the discharge speed of a vessel, hence, the discharge time. The more tug masters are assigned to the vessels, the faster the vessel gets discharged. However, depending on the day of the week, number of vessels arriving, the tug availability fluctuates throughout the discharging process. Day of week is an external factor that has an impact on the number of tugs to be used. It indirectly influences the discharge speed by directly influencing the number of tugs scheduled for the discharge process. Weekends and weekdays with more vessels arrivals will have less tugs scheduled for each vessel's discharge, hence lowering down the speed. The tug availability is not a fixed number of workers as illness and other issues may affect the number of tugs available, thus making it difficult to model and plan.

Extreme weather requires extra lashing of the units for safety reasons during sailing. When it comes to the time of discharge, bad weather can slow down the tug masters' driving speed, and it requires extra time to release the lashing on the units before they can get discharged.

Therefore, the discharge time of each unit can be modelled as a function of unit type or type group, cargo type, position, vessel arrival condition, tug availability, day of week, and weather condition.

$$EDT_{unit} = F(t, c, p, v, n, d, w)$$

$EDT_{unit}$  – discharge time per unit

$t$  – unit type

$c$  – cargo type

$p$  – position onboard

$v$  – vessel arrival condition

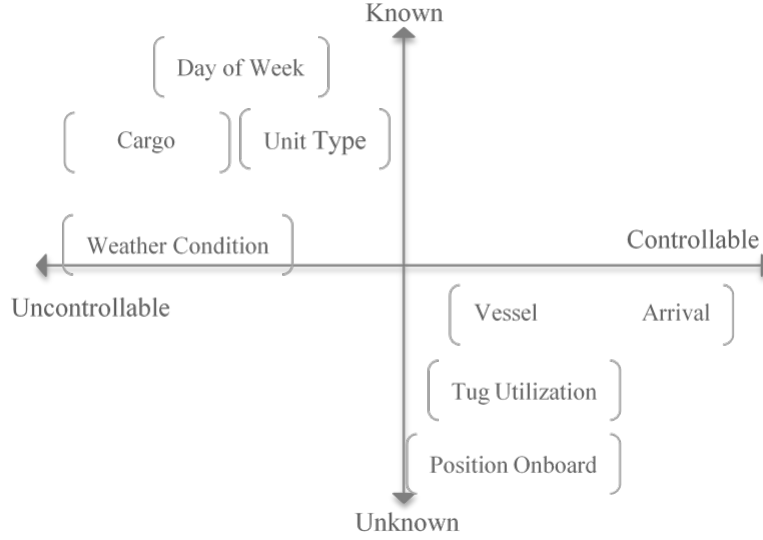
$n$  – tug availability

$d$  – day of week

$w$  – weather condition

The factors influencing the discharge time of the unit are at the same time the challenges affecting the model of estimated discharge time (EDT). The challenges are of different risk types, as shown in the risk matrix in Fig. 2, depending on the availability of knowledge and the ease of control of the factors. As can be seen, the factors fall into two major quadrants – known but uncontrollable; unknown but controllable.

Some information is known but uncontrollable, like day of week, cargo type, unit type, and weather condition. Weather condition is a bit tricky here; one could argue that it is known through weather forecast or unknown because of the accuracy of the weather forecast. The author considers it as a piece of known information in this study because the operational efficiency is not sensitive to slight weather changes, and weather forecast is sufficient to catch significant weather shifts. Whereas some of the factors are unknown by the time of loading, however, controllable which means that the information could be captured with certain degree of human intervention. This includes position on board, tug availability, and vessel arrival condition. These three factors have the highest influence on the discharge time of a unit. However the challenges in estimating the discharge time are, to the author's knowledge, lack of traceability where the unit is loaded on board; shifting tug usage; and uncertain discharge sequence deck-wise but also position-wise within a deck. Furthermore, the challenges when implementing solutions to control these factors are the standardization of processes with consideration of human participation and business complications stemmed from customer requirements.

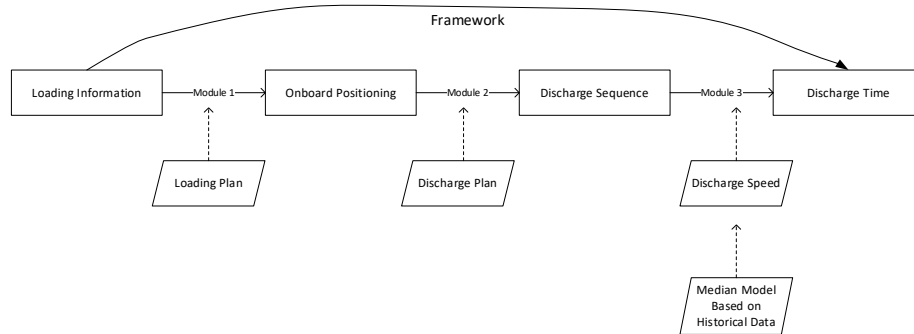


**Fig. 2.** Factors Categorization

## 4 Framework

To estimate individual discharge times of the cargoes from the loading information, this paper propose a modular framework for the Ro-Ro cargo discharge time estimation problem (**Fig. 3**). The framework consists of basic statistical methods and logics combined in different modules to form the framework for delivering a good discharge time estimation. The framework consists of three modules:

- Module 1. : The loading position is estimated from loading information such as loading timestamps, standardized loading sequence and its position (first in last out).
- Module 2. : Estimates the discharge sequence from the estimated loading position provided by module 1 (furthest in last out).
- Module 3. : Estimates the discharge time based on the discharge sequence generated in module 2 with certain discharge speed.



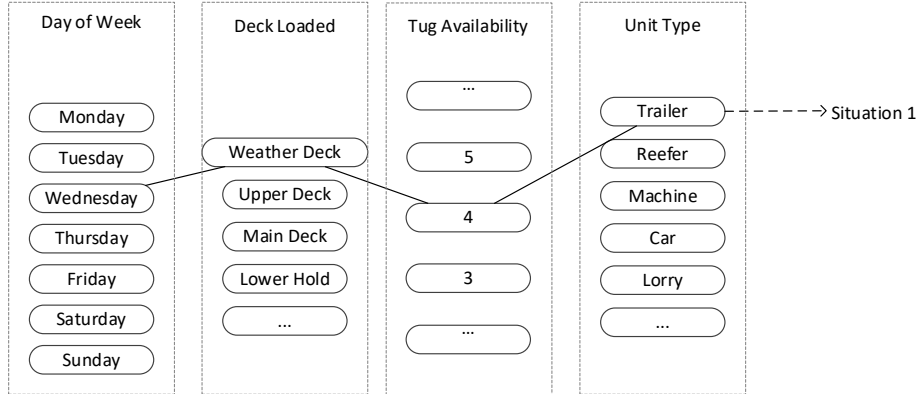
**Fig. 3.** The Modular Discharge Time Framework

The combination of three modules constitutes the Ro-Ro cargo discharge time estimation framework, and the accuracy of the overall results depends on the performance of each module. Depending on what information is available in the operation, the discharge time estimation can be constructed with only one or two modules. For example, if the company makes a detailed stowage plan and executes accordingly, the first module will be omitted as real loading positions of cargoes will be available as input to module 2. In this paper, we are more interested in the cases where loading positions are unavailable, which is also close to situations experienced in real-life operations.

For the first two modules, a fixed loading and discharge plan is assumed, which means that the vessel loads and discharges in a specific sequence, however, a limited number of usually minor shifts in position in the plan is possible in reality. The third module estimates the discharge time based on the estimated discharge sequence and discharge speed. It arose as a sub-problem to determine the discharge speed under different discharging situations.

#### 4.1 Discharge Speed

As discussed in section 3, the discharge speed is influenced by various different factors. To find the discharge time in module 3 we have constructed a model which we call a situational median model to estimate discharge speed for different discharging situations. A situation is a combination of various factors that have a significant influence on the discharge speed, such as unit type, week day, tug availability and deck loaded. An example of a situation is illustrated in **Fig. 4**, and it is a situation where the discharge happens on a Wednesday, for the cargo that are trailers on the weather deck with four tugs working simultaneously.

**Fig. 4.** Example of a Situation

Each situation has its own discharge speed based on historical data, assuming no significant changes of processes, equipment or systems in the relevant time horizon. Let  $S$  be the set of situations, and  $V$  be the set of discharge speed, where  $v_i$  in  $V$  is the



discharge speed of situation  $i$  in  $S$ . The Binary variable  $x_{ni}$  equals to 1 if  $i$  is the situation of the  $n^{th}$  discharged unit, and 0 otherwise. Discharge time for one unit is defined as the time interval between the current discharging unit and the previously discharged unit, regardless of their situations. It is formulated as below:

$$\nabla_{EDT(n)}^i = DT_n^i - DT_{n-1}^{i'} \quad i, i' \in S \quad (1)$$

$DT_n^i$  is the discharge timestamp of unit  $n$ , and  $n - 1$  is the previous unit in the discharge sequence. The situation  $i$  of the speed  $\nabla_{EDT(n)}^i$  is determined by the situation  $i$  of the discharging unit  $DT_n^i$ .

The situational median discharge speed equation is the median of discharge speed data categorized by different situations from historical voyages. The discharge speed is irrelevant to the unit's discharge sequence  $n$ . Thus we can define the situational median speed  $v_i$  as:

$$v_i = median(\cup \nabla_{EDT}^i) \quad i \in S \quad (2)$$

The estimated discharge time of the  $n^{th}$  unit is the sum of the time needed to discharge individual unit from the first in the discharge sequence up until the  $n^{th}$ , based on the unit's situation. And it is formulated as:

$$EDT_n = \sum_{m=1}^n \sum_{i=1}^{|S|} v_i x_{mi} \quad (3)$$

The framework is configured with more details to the industrial case, tested and evaluated with real data in the next section.

## 5 Case Study

### 5.1 Description of the Case Problem

The problem and the model are further researched in a case study with a Ro-Ro shipping company that operates short-sea transportation in Europe. The chosen route of the study is a 15-hour voyage from Vlaardingen, Netherlands to Immingham, England, with two identical vessels servicing a daily schedule.

A three-week data collection was conducted in collaboration with the company. Loading and discharging operations were instructed by foreman, based on the standardized sequence plans per deck. An example of the loading sequence of main deck drawn by a foreman is given in **Fig. 5**. Exact loading positions have been captured for model validation. In addition, a nine-month historical data starting from January 2018 was retrieved from the company's database for the situational median discharge speed model. No significant changes in the process was made throughout the selected nine-month and three-week period.

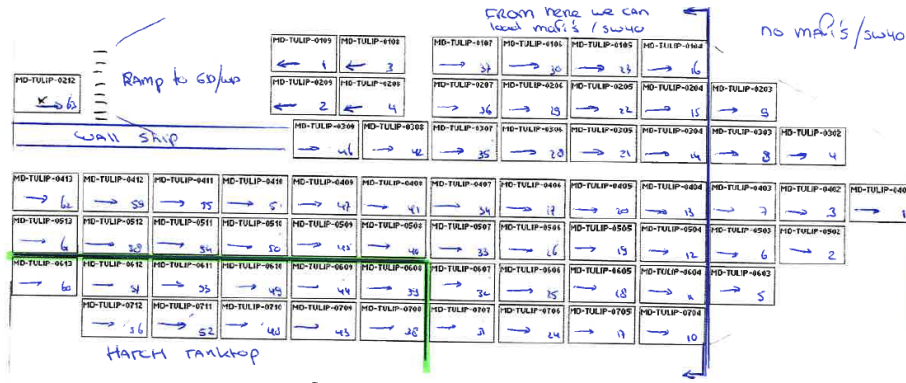


Fig. 5. Example of the loading plan of the main deck. Source: DFDS Vlaardingen

The majority of the data is automatically logged through booking and terminal management systems. For each unit, information on time of loading, time of discharging, deck loaded, unit type etc. is available. However due to changes in tug availability, it has been very difficult to determine the number of tugs available per deck at a certain time. Therefore, this information will not be considered and included in the model for the present, and we assume the constant availability of tugs per deck every day. Unit type, as discussed above in the problem formulation, has an impact on the speed of discharge as well. However, based on analysis, the discharge process appears stable and units are evenly scattered over time, indicating that unit type is not a significant influencing factor, therefore it is not considered in this case. Lastly, vessel arrival conditions and weather are not included in the case study.

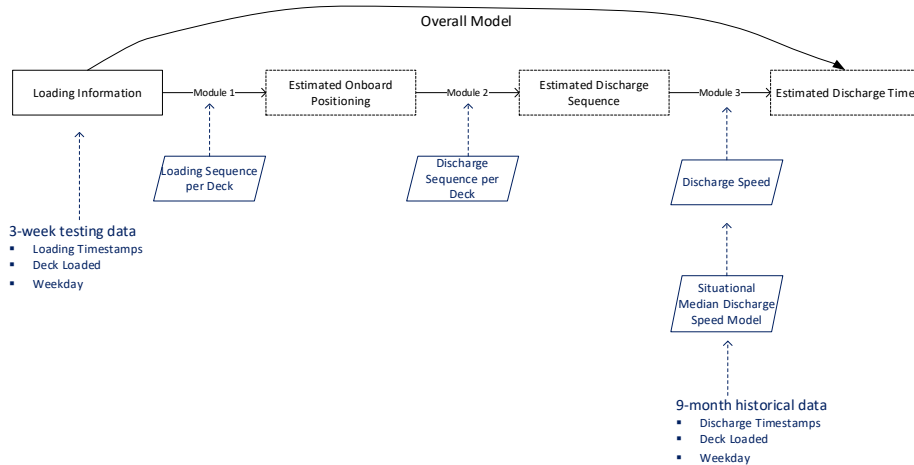


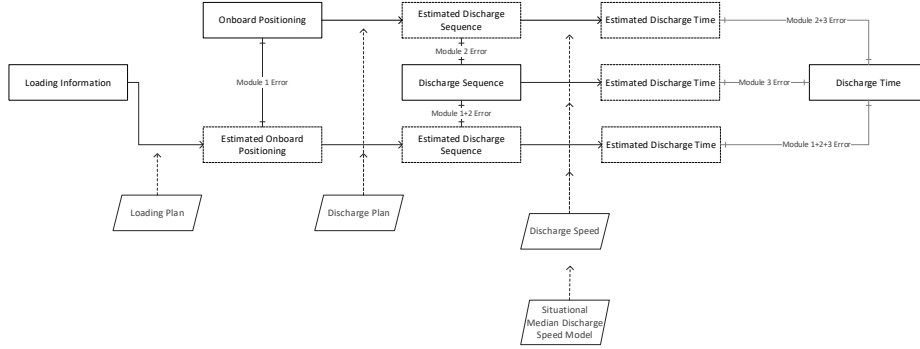
Fig. 6. Case Model Configuration

According to interviews with the company, foremen, managers among others, the study of the discharge speed is delimited by the focus on loaded deck and day of

week. This however also indicates the level of terminal activity and thus indirectly indicating the average number of tugs used. A diagram with data input and output for each module in the case study is illustrated in **Fig. 6**. Initial data input to the first module of the framework is the timestamp at which a unit was loaded onto the vessel and the deck the unit was loaded onto. Based on the actual sequence of loading the standardized loading sequence plan, the output of module 1 will be the estimated loaded position for each unit. In the second stage, the output of module 1 is fed into module 2 in order to estimate the discharging sequence based on the standardized discharge sequence plan. Lastly, the overall deliverable of the framework, which is the individual discharge time of a unit is estimated based on the discharge sequence and discharge speed, calculated as in equation (3).

## 5.2 Framework Evaluation

For a module-based model, it is important to separate the individual module performance to understand the overall model accuracy and to improve the performance if possible. Therefore it is important to look at individual module performance as well as combined performance. To achieve this, we have conducted three-week data collection where the company, terminal and crew were actively involved. Among other things, we have collected the onboard positioning of cargoes, actual discharge sequence and the actual discharge timestamp.



**Fig. 7.** Framework Evaluation Map

Individual module performance tells how well a module estimates given the input to the model is real data instead of estimated. Illustrated in **Fig. 7**, the error of module 1 is the difference between estimated position and actual position; if the actual onboard positioning is known, the discharge sequence estimated from module 2 compared with actual discharge sequence is the individual performance of module 2, and the same logic applies to individual performance of module 3. Combined module performance is the result of a combination of two or more modules. A combined performance of all three modules makes the accuracy of the overall model. By comparing combined performance to individual performance, we are able to tell how well modules can be integrated into one model and what the accuracy loss is by predicting in a modular way. It

also makes it possible for the company to see where being able to provide actual data would improve the discharge time estimations most.

### 5.3 Computational Results

The discharge speed was calculated in MySQL and fed into the overall framework, which was coded in excel. Table 1 presents the results for individual modules, combined modules and the overall framework, with a 15-minute, 30-minute and 60-minute time window.

As mentioned in previous section, individual performance for module 1 presents how well the module estimate loading positions from loading timestamps of units; for module 2 and 3, it is based on actual unit position on board and actual unit discharge sequence respectively. Actual data was gathered during the three-week data collection. Because of the nature of the data input and output in module 1 and 2, the errors are measured by the differences in the sequences. In order for the results to be comparable, we converted it into the amount of minutes by multiplying errors by discharge speed. Combined performance of module 1 and 2 presents an integrated result when the input of module 2 is not actual data but predicted data from the output of module 1.

**Table 1.** Framework Results

	% units <15min late			%units <30min late			% units <60min late		
	Individual Performance	Module 1+2	Overall Performance	Individual Performance	Module 1+2	Overall Performance	Individual Performance	Module 1+2	Overall Performance
Module 1	93.0%	90.3%	32.5%	95.0%	94.8%	43.2%	96.8%	98.3%	65.8%
Module 2	91.8%			95.0%			98.8%		
Module 3	32.4%			45.1%			67.2%		

**Table 1** shows the computational results of each individual module of the framework and two different combinations of the modules. The overall result appears an undesirable accuracy of 32.5% with a 15-minute window late, 43.2% and 65.8% for 30-minute and 60-minute time window late respectively. When we compare the combined and overall results of modules to individual module performance, the difference in accuracy is relatively small. This means that the three modules they have little influence among each other and proves the robustness of the modular EDT framework.

From loading information to loading sequence (module 1), and from loading sequence to discharge sequence (module 2), we could predict the loading and discharge sequence with an accuracy of more than 90%. Furthermore, the combined result of module 1 and 2 does not show a significant drop in the accuracy. The robustness of the modules relies on the standardization of the loading and discharge procedures. From experience and practices, there already exist patterns of loading and discharge Ro-Ro vessels. Standardization of patterns is a challenge however, as the result shows, it is not impossible to overcome and acquire robust outcome out of it.

Module 3 has the lowest the accuracy – 32.4%, 45.1% and 67.2% predicted within 15, 30 and 60 minutes late respectively. This is the bottleneck of the framework since the overall accuracy follows closely the accuracy of module 3 with little difference.

However this result is expected without pulling in tug availability and other factors discussed in section 3.

From a business perspective, almost 70% of the units can be estimated its discharge time with an hour time window. This means 70% of the customers get correct available pick-up time for their trailers, instead of hours after the ship's arrival and traffic jams around the terminal.

## 6 Concluding Remarks

This paper describes a new problem in the industry – the estimation of discharge time for individual unit loaded on a Ro-Ro vessel and proposes a module based approach. The motivation behind unit discharge time is that by providing available pick-up time for customers, it enables a more efficient cargo supply chain for customers, a better utilization of the Ro-Ro terminal as well as a better service product from the shipping company.

The main idea of the proposed solution method is to approach the discharge time from loading information step by step, on a modular basis. With the input of instructed loading sequence plan, by ranking the timestamps when units are loaded, their positions on board are estimated. Based on the discharge sequence plan and position on board, a discharge sequence of all units is estimated. Then the discharge time of the individual unit can be estimated by incorporating the discharge speed, which was solved as a sub-problem where we introduced a situational median approach to find the discharge speed suitable for each unit.

The bottleneck of the case result is module 3, which was expected due to the limitation of the data availability in the case study. Nevertheless, the overall results tested on data obtained from real Ro-Ro cargo operations verify the robustness of the modular based approach. Compared to individual performance, combined and overall performance of modules deteriorate only to a trivial degree. The framework is widely applicable and customizable to different cases by tuning individual modules and adjusting the set of situations based on various influencing factors in Ro-Ro shipping. As for container terminals, it provides the framework and inspiration to potential research on discharge time of containers as input to TAS.

Further work could be focused on optimizing solutions to calculating discharge speed or modelling discharge time against discharge sequence to improve the accuracy in module 3. Another focus could be the problems related to cargo operations: Ro-Ro stowage optimization, dual cycling of loading and discharge operations, tugs planning and scheduling, etc.

Based on the outcome of the study, the collaborating company has been developing and incorporating the discharge time framework, which is to be established as a service product in the coming months.

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